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9	Google Inc.					
10	IINITED STATES 1	DISTRICT CALIRT				
11	UNITED STATES DISTRICT COURT  NORTHERN DISTRICT OF CALIFORNIA					
12	SAN JOSE DIVISION					
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14	IN RE: HIGH-TECH EMPLOYEE ANTITRUST LITIGATION	Master Docket No. 11-CV-2509-LHK				
15	THIS DOCUMENT RELATES TO:	DECLARATION OF ANNE M. SELIN IN SUPPORT OF DEFENDANTS'				
16	ALL ACTIONS	RENEWED MOTION TO SEAL MATERIALS IN CONNECTION WITH SUMMARY JUDGMENT AND				
17		DAUBERT MOTIONS AND DEFENDANTS' MOTION TO STRIKE				
18		DEFENDANTS MOTION TO STRIKE				
19						
20	I Anna M Salin daclara as follows:					
21	I, Anne M. Selin, declare as follows:					
22	1. I am an attorney with the law firm of Mayer Brown LLP, counsel for Defendant  Google Inc. ("Google") in the above captioned matter. I am admitted to practice law before this					
23	Google, Inc. ("Google") in the above-captioned matter. I am admitted to practice law before this					
24	Court. I submit this declaration in support of Defendants' Renewed Motion to Seal Materials in					
25	Connection with Summary Judgment and Daubert Motions and Defendants' Motion to Strike ("Renewed Motion to Seal") that is being filed concurrently herewith. As an attorney involved					
26	in the defense of this action, unless otherwise stated, I have personal knowledge of the facts					
27	stated in this declaration and if called as a witness I could and would competently testify to them.					
28	bacco in this declaration and it cance as a withes	of Found and would compountly testify to them.				

3. In addition to the above expert reports, I have reviewed the following other documents and exhibits filed in connection with the parties' motions for summary judgment and motions to exclude or strike expert testimony, which Google has identified and made specific and narrowly tailored redactions to: (a) Defendant Google Inc.'s Notice of Motion and Motion for Summary Judgment ("Google's Motion for Summary Judgment") (ECF No. 564); (b) certain exhibits to the Declaration of Anne M. Selin in Support of Google's Motion for Summary

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- Judgment ("Selin Declaration") (ECF No. 569); (c) certain exhibits to the Declaration of Dean M. Harvey in Support of Plaintiffs' Opposition Briefs Re Dkts. 554, 556, 557, 559, 560, 561, 564, 570 ("Harvey Declaration") (ECF No. 607), (d) certain exhibits to the Declaration of Lisa J. Cisneros in Support of Plaintiffs' Opposition Briefs Re Dkts. 554, 556, 557, 559, 560, 561, 564, 570 ("Cisneros Declaration") (ECF No. 605), and (e) certain exhibits to the Declaration of Eric B. Evans in Support of Google Inc.'s Reply in Support of Its Motion for Summary Judgment ("Evans Declaration") (ECF No. 703).
- 4. Google previously sought to seal confidential Google information included in the materials listed above. ECF Nos. 264-4, 587, 599-4, 668, and 704. The Court's March 27, 2014 Case Management Order denied without prejudice the pending administrative motions to file under seal. ECF No. 768. Defendants agreed to file narrower requests by April 10, 2014. *Ibid*. Therefore and as described further below, Google is now filing more narrowly tailored redacted versions of these materials, which Google respectfully requests this Court to allow to be maintained under seal in redacted format in the public record. Proposed redacted versions of these materials are being filed concurrently herewith.
- below, can be found in the Declarations of Frank Wagner (Google's Director of Compensation) that were filed on October 9, 2012, November 12, 2012, and December 18, 2012 (ECF Nos. 201, 221, and 261 respectively) and the Declaration of Omid Kordestani (Google Advisor and former Senior Vice President) that was filed on February 21, 2014 (ECF No. 666). In his declarations, Mr. Wagner describes the competitive harm that Google would suffer if certain highly confidential and highly sensitive details about Google's compensation, hiring, and recruiting practices that reflect Google's internal deliberations and business strategy related to how Google recruits and how Google sets and structures compensation (including salary, bonus and equity) for its employees were made public. Mr. Kordestani's Declaration describes the competitive harm that Google would suffer if certain highly confidential and highly sensitive details about Google's contracts related to its business collaborations were made public.

## 1 Google's Confidential Information in the Combined Becker Report 2 6. The following portions of the Combined Becker Report contain highly 3 confidential and sensitive details about Google's compensation practices, including details about 4 an original and revised compensation proposal reflecting a change in Google's compensation 5 program for Google employees and a detailed description of the reasons behind the change to 6 Google's compensation program: 7 a) Paragraph 34 8 b) Paragraphs 38-40 9 c) Paragraphs 82-84 10 d) Paragraph 86 11 Paragraph 112 e) 12 Paragraph 115 f) 13 footnote 86 g) 14 Paragraph 120 h) 15 i) Paragraph 123 16 j) Paragraph 139 17 Exhibits A1, A13, A14, A15, A16, A17, B1, B2, B3, B4, C1, C2, C3, D2 k) 18 1) Appendices A1, A13, A14, A15, A16, A17, B1, B2, B3 (charts related 19 to Google only), B4, C1, C2 (Google chart only), C3, D2, and E3 20 n) Attachment 3 re: job titles (all columns except first two columns) 21 **Google's Confidential Information in the Hallock Reports** 22 7. The following portions of the 05/2013 Hallock Report contain confidential and 23 highly sensitive details about Google's compensation, recruiting, and hiring strategies and 24 practices and that reflect Google's internal deliberations and business strategy related to how 25 Google sets and structures compensation for its employees, how Google might respond to 26 competition for its employees from other rival employers, and how Google approaches recruiting 27 and hiring:

1	a)	Page 13 (Para. 38) (text starting after "Gerhart (2011)" and through
2		the end of Paragraph 38)
3	b)	Page 17 (Footnote 47)
4	c)	Page 40 (Para. 130) (text starting after "the ratings go from" and
5		through the end of that sentence; and text in last sentence)
6	d)	Page 40 (Para. 131) (first sentence and all raw numbers in Paragraph
7		131)
8	e)	Page 40-41 (Para. 133) (only text in quotations in Paragraph 133)
9	f)	Page 63 (Para. 210) (region names and names of categories only)
10	g)	Page 63 (Para. 211)
11	h)	Page 63 (Para. 212) (only region names and raw numbers)
12	i)	Page 64 (Para. 215)
13	j)	Page 107 (Figure 7)
14	k)	Page 112 (Figure 12)
15	1)	Page 117 (Figure 17)
16	8. The fo	ollowing portions of the 10/2013 Hallock Report contain highly sensitive
17	and highly confider	ntial details about how Google sets and structures different levels of
18	compensation, how Google structures its compensation with respect to employee evaluations,	
19	and Google's recruiting and employee retention strategies:	
20	a)	Paragraph 26
21	b)	Paragraphs 118-119
22	c)	Paragraph 121
23	d)	Paragraphs 204-205
24	e)	Paragraph 208
25	f)	Figure 2
26	g)	Figure 7
27	h)	Figure 13
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1	Google's Confidential Information in the Leamer Reports	
2	9. The following portions of the 10/2012 Leamer Report contain highly	
3	confidential and highly sensitive details about Google's compensation, recruiting, and hiring	
4	strategies and practices, including confidential details about Google's internal deliberations and	
5	business strategy related to making counteroffers as well as responding to competition from a	
6	rival employer in an effort to retain employees:	
7	a) Page 17, footnote 65 (rate of hires only)	
8	b) Page 23, Figures 3 and 4 (rows pertaining to Google)	
9	c) Page 27, footnote 101 (names of companies only)	
10	d) Page 45, footnote 129 (select portion of footnote)	
11	e) Page 45-46, footnote 135	
12	f) Page 46, Paragraph 109	
13	g) Page 46, footnote 139	
14	h) Page 48, Paragraph 115	
15	i) Page 49, Paragraph 119	
16	j) Page 49, footnote 155	
17	k) Page 53, Figure 10 (row pertaining to Google)	
18	l) Page 60, Figure 16	
19	10. The following portions of the 12/2012 Leamer Report contain highly	
20	confidential and highly sensitive details about Google's compensation, recruiting, and hiring	
21	strategies and practices, including confidential details about Google's internal deliberations and	
22	business strategy related to making counteroffers as well as responding to competition from a	
23	rival employer in an effort to retain employees:	
24	a) Page 24, Paragraph 53 (number and percentage of Google employees	
25	hired by a competitor)	
26	b) Page 24, footnote 69	
27	c) Page 25, Paragraph 54 (portions of last sentence)	
28	d) Page 26, Figure 1 (chart pertaining to Google)	

1	e) Page 43, Figure 7 (chart pertaining to Google)
2	11. The following portions of the 05/2013 Leamer Report contain highly sensitive
3	and highly confidential details of how Google sets and structures compensation and how Google
4	compensation relates to national averages over time:
5	a) Page 31, Figure 19 (charts titled "Google" and "All Defendants R&D")
6	b) Exhibit 2 (Column titled "Job Title" and Column titled "Section 1"
7	related to Google)
8	12. The following portions of the 07/2013 Leamer Report contain highly
9	confidential and highly sensitive data and other information relevant to Google's recruiting,
10	employee retention, and compensation strategies and practices:
11	a) Page 14, Paragraph 33 (raw percentage figures only)
12	b) Page 15, Tables 1 and 2
13	c) Page 16, Figure 1
14	d) Page 33, footnote 42
15	e) Page 36, Figure 8
16	13. The following portion of the 10/2013 Leamer Report contains highly
17	confidential class summary data:
18	a) Page 5, Figure 2 (only columns 3, 4 and 5 pertaining to Google).
19	14. The following portions of the 12/2013 Leamer Report contain highly
20	confidential information and details about Google's compensation for its employees:
21	a) Table 1 (columns 3, 4 and 5 pertaining to Google)
22	b) Figure 8 (both charts pertaining to Google salaries)
23	c) Figure 14, Page 44 (regarding average total compensation)
24	d) Paragraph 5 of Appendix A on page 77 (dollar figures only pertaining to
25	salary ranges)
26	Google's Confidential Information in the Lewin Reports
27	15. The following portions of the 11/2013 Lewin Report contain highly confidential
28	and sensitive details about Google's compensation practices, including details about an original

1	and revised compensation proposal reflecting a change in Google's compensation program for
2	Google employees and a detailed description of the reasons behind the change to Google's
3	compensation program:
4	a) Paragraph 46
5	b) Exhibits 13B, 13C, 15B, 15C, 16B, 16C
6	16. Google previously requested to seal portions of Exhibit 14B.1 to the 12/2013
7	Lewin Report (Exhibit 3 to Kahn Declaration ISO Defendants' Joint Opposition to Plaintiffs'
8	Motion to Exclude Expert Testimony). Google is not renewing its motion as to those portions of
9	Exhibit 3 to the Kahn Declaration and is submitting an unredacted version of that Exhibit
10	herewith.
11	Google's Confidential Information in the Manning Report
12	17. The following portions of the Manning Report contain highly sensitive and
13	highly confidential details of Google's compensation and recruiting philosophies, Google's
14	compensation practices, and Google's counter-offering strategies:
15	a) Paragraph 53
16	b) Paragraph 63
17	Google's Confidential Information in the Marx Report
18	18. The following portions of the <b>Marx Report</b> contain highly sensitive and highly
19	confidential details of Google's business collaborations and its recruiting strategies:
20	a) Paragraph 31
21	b) Paragraphs 33-34
22	Google's Confidential Information in the Murphy Reports
23	19. The following portions of the 11/2012 Murphy Report (Appendix E to the
24	11/2013 Murphy Report) contain highly confidential and highly sensitive information related to
25	Google's recruiting and compensation practices and data. It is also my understanding that the
26	Court previously granted Google's request to seal the below portion of this report in the Court's
27	Order Granting in Part and Denying in Part Motions to Seal (Dkt. 509):
28	a) Page 13, footnote 20 (last clause of last sentence only, listing employers)

1		b)	Page 21, Paragraph 35 (figures in last sentence only)
2		c)	Page 25, Paragraph 43 (last two sentences only)
3		d)	Page 26, Paragraph 45 (portion of third sentence only)
4		e)	Pages 26-27, Paragraph 46 (fourth sentence only)
5		f)	Page 54, Paragraph 95 (percentage figures in last sentence only)
6		g)	Exhibits 3, 6, 7A, 7B, 8A, 8B, 9B, 10, 11B, 15B
7		h)	Appendices 1A, 1B, 1C, 1D, 2A, 2B, 2C, 2D, 3A, 3B, 4A, 4B, 4C, and 4D
8	20.	The f	ollowing portions of the 06/2013 Murphy Report (Appendix F to the
9	11/2013 Murp	hy Ro	eport) contain highly confidential and highly sensitive data relating to how
10	Google structu	res its	compensation: June 21, 2013)
11		a)	Exhibit 1 (data related to Google regarding total compensation data)
12		b)	Exhibit 2 (data related to Google regarding total compensation changes
13			data)
14		c)	Exhibit 3 (data related to Google regarding total compensation)
15		d)	Appendix B (distribution of yearly change in total compensation by job
16			titles)
17	21.	The	following portions of the 11/2013 Murphy Report contain highly
18	confidential information and details about Google's compensation and recruiting and retention		
19	strategies for its employees:		
20		a)	Paragraph 86 (text in last sentence that begins after "total compensation
21			at Google" and that ends before "from 2010 to 2011")
22		b)	Paragraph 88 (text in second sentence that begins after "mean base salaries
23			at Google," and text in third sentence starting after "(i.e., stocks and
24			options)")
25		c)	Exhibit 4 on Page 40 (related to Google's base salary and total
26			compensation in 2003)
27		d)	Footnote 128 (last sentence)
28		e)	Footnote 130 (figures related to Google employee attrition only) -9-

1	f)	Appendices C-2 and D-2.
2	g)	Portions of Appendices E and F, which are prior Reports by Professor
3	Murphy, as	s detailed in Paragraphs 18 and 19 above.
4	Google's (	Confidential Information in the Snyder Report
5	22. The	e following portions of the Snyder Report contain highly confidential
6	compensation and	recruiting data, including details about Google's sources for new hires and
7	recruiting strategie	es and details about Google's hiring from and employee attrition to Intel Corp:
8	a)	Paragraph 36
9	b)	Paragraph 39(ii)
10	b)	Exhibit 3a (figures pertaining to Google only).
11	Google's (	Confidential Information in the Stiroh Report
12	23. The	e following portions of the Stiroh Report contain highly confidential
13	information and de	etails about Google's compensation for its employees:
14	a)	Paragraph 38 (compensation figures)
15	b)	Paragraph 40 and footnote 85 (on pages 17-18)
16	c)	Paragraph 41 and footnotes 86-87 (on page 18)
17	d)	Paragraph 43
18	e)	Paragraph 45 and footnotes 93-95, and footnote 100
19		(on Page 19-20)
20	f)	Paragraph 46 and footnotes 102, 104 and 105 (on Page 20)
21	g)	footnotes 109-110 (on Page 21)
22	h)	Paragraph 47
23	i)	Paragraph 82 (percentage figure related to percent increase in
24	God	ogle's compensation during 2003)
25	j)	Paragraph 111 and footnote 207 (on Page 42)
26	k)	Paragraph 112 and footnote 210
27	1)	Paragraph 122 and footnote 225
28	m)	Paragraph 135
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Paragraph 138, and footnote 235 (on Page 51)

2	o) Paragraph 139 and footnote 239 (on Page 52)	
3	p) Paragraphs 206-207	
4	q) Paragraph 209	
5	r) Exhibits III.17, III.18, III.19, III.20, III.21, III.22, III.23, III.24, III.54,	
6	IV.1, IV.8, IV.12, IV.15, IV.19, IV.22, IV.27, IV.30, IV.33, IV.36, and VII.3.	
7	Google's Confidential Information in the Talley Report	
8	24. The following footnote in the <b>Talley Report</b> contains highly confidential data	
9	related to Google's sources of new hires:	
10	a) footnote 75 (page 19)	
11	Google's Confidential Information in Google's Motion for Summary Judgment	
12	25. The following lines of <b>Google's Motion for Summary Judgment</b> contain highly	
13	confidential information and details about Google's cross-hiring among the defendants and data	
14	related to Google's hiring and separations, as well as the sources of Google's hiring: Page 3,	
15	lines 4, 7, 8, and 10 (numbers and figures only).	
16	Google's Confidential Information in Exhibits to the Selin Declaration	
17	26. The following exhibits to the Selin Declaration contain highly confidential	
18	information and details about Google's recruiting, hiring, and compensation practices, including	
19	highly confidential documents detailing Google's hiring and retention strategies:	
20	a) <b>Exhibit 15</b> , an internal Google presentation, portions of which contain	
21	highly confidential and sensitive details of Google's recruiting and hiring strategies and	
22	practices; a proposed redacted version is being submitted concurrently herewith.	
23	b) <b>Exhibit 16</b> , a chart, portions of which contain highly confidential and	
24	sensitive details of the companies from which Google most often recruits new employees;	
25	a proposed redacted version is being submitted concurrently herewith.	
26	c) Exhibit 17, an internal Google document, portions of which contain	
27	highly confidential and highly sensitive information regarding details of how Google	

structures executive compensation and Google's strategies relating to compensation; a proposed redacted version is being submitted concurrently herewith.

- d) **Exhibit 18**, a presentation, portions of which contain highly sensitive and confidential charts and other confidential details relating to Google's hiring and recruiting data and recruiting strategies; a proposed redacted version is being submitted concurrently herewith.
- e) **Exhibit 19**, an internal Google document, portions of which contain highly confidential and highly sensitive details of Google's recruiting and employee retention strategies; a proposed redacted version is being submitted concurrently herewith.
- f) **Exhibit 34**, a table, portions of which contain confidential and highly sensitive details of previous employers for new Google hires; a proposed redacted version is being submitted concurrently herewith.
- g) **Exhibit 35**, a table, portions of which contain highly confidential and highly sensitive details of previous employers for new Google hires; a proposed redacted version is being submitted concurrently herewith.
- h) **Exhibit 36**, a table, portions of which contain highly confidential and highly sensitive details of previous employers for new Google hires; a proposed redacted version is being submitted concurrently herewith.

## **Google's Confidential Information in Exhibits to the Harvey Declaration**

- 27. Google seeks to keep the following exhibits to the Harvey Declaration under seal (proposed redacted versions of the below exhibits are being submitted concurrently herewith):
  - a) **Exhibit 69** (pages pertaining to Google and Apple business contracts) contains highly confidential and sensitive information related to business contracts between Apple and Google; a proposed redacted version is being submitted concurrently herewith.

- b) **Exhibit 70** contains highly confidential and sensitive information related to a business contract between Apple and Google; a proposed redacted version is being submitted concurrently herewith.
- c) **Exhibit 71** contains highly confidential and sensitive information related to a business contract between Apple and Google; a proposed redacted version is being submitted concurrently herewith.
- d) **Exhibit 72** contains highly confidential and sensitive information related to a business contract between Apple and Google; a proposed redacted version is being submitted concurrently herewith.
- e) **Exhibit 73** contains highly confidential and sensitive information related to a business contract between Apple and Google; a proposed redacted version is being submitted concurrently herewith.
- f) **Exhibit 74** contains highly confidential and sensitive information related to a business contract between Apple and Google; a proposed redacted version is being submitted concurrently herewith.
- g) **Exhibit 76**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- h) **Exhibit 77**, an e-mail chain, portions of which contain highly sensitive and confidential details about Google's practices relating to counteroffers, as well as personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- i) **Exhibit 78**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- j) **Exhibit 80**, a Google training document, portions of which contain highly sensitive and confidential details about Google's training for recruiters; a proposed redacted version is being submitted concurrently herewith.

- k) **Exhibit 85**, a Google document, portions of which contain highly sensitive and confidential details of Google recruiting data and programs; a proposed redacted version is being submitted concurrently herewith.
- l) **Exhibit 86**, an e-mail chain with attached documents, portions of which contain highly sensitive and confidential details of Google's hiring polices and protocols; a proposed redacted version is being submitted concurrently herewith.
- m) **Exhibit 87**, a e-mail with a presentation attached, portions of which contain highly sensitive and confidential charts and other confidential details relating to Google's hiring and recruiting data and recruiting strategies; a proposed redacted version is being submitted concurrently herewith.
- n) **Exhibit 89**, a response provided to the U.S. Department of Justice, portions of which contain highly sensitive and confidential hiring and recruiting data and information about Google's business collaborations with IBM; a proposed redacted version is being submitted concurrently herewith.
- o) **Exhibit 90**, an economic analysis of Google's do not cold call policy, portions of which contain highly sensitive and confidential details of Google hiring data and Google's business collaborations with IBM; a proposed redacted version is being submitted concurrently herewith.
- p) **Exhibit 91**, a presentation, portions of which contain highly sensitive and confidential details of Google's recruiting strategies and compensation policies; a proposed redacted version is being submitted concurrently herewith.
- q) **Exhibit 92**, a presentation, portions of which contain highly sensitive and confidential details of how Google structures its compensation; a proposed redacted version is being submitted concurrently herewith.
- r) **Exhibit 93**, a presentation, portions of which contain highly sensitive and confidential details of how Google structures its compensation; a proposed redacted version is being submitted concurrently herewith.

- s) **Exhibit 94**, a presentation, portions of which contain highly sensitive and confidential details of how Google structures its compensation; a proposed redacted version is being submitted concurrently herewith.
- t) **Exhibit 95**, a Google document, portions of which contain highly sensitive and confidential details of how Google structures its compensation and its compensation strategies vis-à-vis competitors; a proposed redacted version is being submitted concurrently herewith.
- u) **Exhibit 96**, a presentation, portions of which contain highly sensitive and confidential data and other details of Google's recruiting, hiring, and compensation practices; a proposed reducted version is being submitted concurrently herewith.
- v) **Exhibit 97**, a presentation, portions of which contain highly sensitive and confidential details of Google's hiring and recruitment processes; a proposed redacted version is being submitted concurrently herewith.
- w) **Exhibit 98**, a presentation, portions of which contain highly sensitive and confidential details of Google's strategies for recruiting and hiring candidates and details of Google's compensation philosophy; a proposed redacted version is being submitted concurrently herewith.
- x) **Exhibit 100**, an e-mail chain, portions of which contain highly sensitive and confidential details about Google's process for setting compensation; a proposed redacted version is being submitted concurrently herewith.
- y) **Exhibit 101**, a presentation, portions of which contain highly sensitive and confidential details about Google's process for setting compensation for new hires; a proposed redacted version is being submitted concurrently herewith.
- z) **Exhibit 103**, charts, portions of which contain highly sensitive and confidential details of how Google structures its compensation vis-à-vis several major competitors; a proposed redacted version is being submitted concurrently herewith.

- aa) **Exhibit 106**, an e-mail chain, portions of which contain highly sensitive and confidential details about recruiting and hiring practices; a proposed redacted version is being submitted concurrently herewith.
- bb) **Exhibit 108**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- cc) **Exhibit 110**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- dd) **Exhibit 111**, minutes of a compensation committee meeting, portions of which contain highly sensitive and confidential details about components of Google's compensation program; a proposed redacted version is being submitted concurrently herewith.
- ee) **Exhibit 112**, a Google document, portions of which contain highly sensitive and confidential details of Google's strategies in hiring, recruiting, retaining, and compensating employees; a proposed redacted version is being submitted concurrently herewith.
- ff) **Exhibit 113**, a Google document on compensation, portions of which contain highly sensitive and confidential details of Google's strategies in hiring, recruiting, and compensating both new and existing employees; a proposed redacted version is being submitted concurrently herewith.
- gg) **Exhibit 114**, a Google document, portions of which contain highly sensitive and confidential details of how Google hires, recruits, and retains employees; a proposed redacted version is being submitted concurrently herewith.
- hh) **Exhibit 115**, a Google document, portions of which contain highly sensitive and confidential details of how Google hires, recruits, and retains employees; a proposed redacted version is being submitted concurrently herewith.

- ii) **Exhibit 117**, an e-mail chain, portions of which contain highly sensitive and confidential details about Google's counteroffering strategy, as well as personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- jj) **Exhibit 118**, an e-mail chain, portions of which contain highly sensitive and confidential details of Google's practices relating to counteroffers; a proposed redacted version is being submitted concurrently herewith.
- kk) **Exhibit 119**, an e-mail chain, portions of which contain highly sensitive and confidential details of Google's practices relating to counteroffers and employee compensation; a proposed redacted version is being submitted concurrently herewith.
- ll) **Exhibit 120**, a presentation, portions of which contain highly sensitive and confidential data and other details pertaining to how Google structures employee compensation; a proposed redacted version is being submitted concurrently herewith.
- mm) **Exhibit 121**, an e-mail chain, portions of which contain highly sensitive and confidential details about Google's counteroffer strategies and how it structures compensation; a proposed redacted version is being submitted concurrently herewith.
- nn) **Exhibit 122**, a presentation, portions of which contain highly sensitive and confidential details of Google's counteroffer strategies and data concerning employee compensation; a proposed redacted version is being submitted concurrently herewith.
- oo) **Exhibit 123**, a presentation, portions of which contain highly sensitive and confidential details of Google's counteroffer strategies and data concerning employee compensation; a proposed redacted version is being submitted concurrently herewith.
- pp) **Exhibit 124**, a Google document, portions of which contain highly sensitive and confidential details of how Google structures its compensation and its compensation strategies vis-à-vis competitors; a proposed redacted version is being submitted concurrently herewith.
- qq) Exhibit 125, charts, portions of which contain highly sensitive and confidential details of individual employee compensation and how Google sets and

between Apple and Google; a proposed redacted version is being submitted concurrently herewith.

## **Google's Confidential Information in Exhibits to the Cisneros Declaration**

- 28. Google also requests to seal discrete portions of the following exhibits attached to the Cisneros Declaration (proposed redacted versions submitted herewith):
  - Exhibit U, excerpts from the deposition of Laszlo Bock taken on March 27, 2013, portions of which contain highly sensitive and confidential details of how Google sets and structures compensation, Google's compensation philosophy, including details relating to equity, bonuses, and other forms of compensation, specifically pages 38:4-6; 38:19-39:4; 39:9, 11-12, 18-22, 24-25; 40:1; 41:1; 44:16-17; 45:22-23; 52:3-8; 71:4-5; 72:11-12; 79:17-19; 79:21-80:2; 80:8-24; 81:2-6; 82:14, 21-23; 87:1-21; 93:22-25; 95:20-21, 23-24; 96:7; a proposed redacted version is being submitted concurrently herewith.
  - b) **Exhibit V**, excerpts from the deposition of Sergey Brin taken on March 19, 2013, portions of which contain highly sensitive and confidential details of Google's counteroffers, hiring, and recruiting and personal information of individuals recruited by Google, specifically pages 44:4; 59:1; 60:4; 111:24; 112:3, 6, 13; 113:2-3; 176: 22-23; 178:3-6, 15-18; 178:21-179:1; 179:14-16; 180:1-4, 10-14; 194:2-3, 13; a proposed redacted version is being submitted concurrently herewith.
  - c) **Exhibit W**, excerpts from the deposition of Shona Brown taken on January 30, 2013, portions of which contain highly sensitive and confidential details about Google's employee rating system, how Google structures compensation, Google's recruiting strategies, and changes in Google's compensation structure over time, specifically pages 79:25-80:1; 80:10-12, 19-21, 23-24; 81:3-12, 18-19; 81:22-82:23; 83:6-11, 15-22; 96:9-10, 12-14, 17; 97:1-10; 232:1-11, 20-21; 233:1-4; 252:16-19; a proposed redacted version is being submitted concurrently herewith.
  - d) **Exhibit X**, excerpts from the deposition of Alan Eustace taken on February 27, 2013, portions of which contain highly sensitive and confidential details of

Google's hiring and recruiting strategies, how Google structures compensation, and Google's compensation philosophy, specifically pages 26:1-19; 36:1-8; 56:20; 133:1-11; 134:11; 136:7-8; 136:17-137:1; 137:20-25; 167:23-168:6; 169:3-7, 9-11, 16, 20-25; 170:7, 12; 182:8, 10; 184:1-11; a proposed redacted version is being submitted concurrently herewith.

- e) **Exhibit Z**, excerpts from the deposition of Arnnon Geshuri taken on August 17, 2012, portions of which contain highly sensitive and confidential details about Google's recruiting practices, specifically pages 63:6-7; 64:10; a proposed redacted version is being submitted concurrently herewith.
- f) **Exhibit BB**, excerpts from the deposition of Jonathan Rosenberg taken on March 13, 2013, portions of which contain highly sensitive and confidential details about Google's policies and practices relating to counteroffers, specifically pages 115:6-7, 16, 22, 24; 116:2-3, 7-9, 11, 14; 119:17-18; 119:24-120:2; 120:22-24; 121:16, 23-24; a proposed redacted version is being submitted concurrently herewith.
- Exhibit CC, excerpts from the deposition of Eric Schmidt taken on February 20, 2013, portions of which contain highly sensitive and confidential details about Google's recruiting strategies, Google's counter-offering strategies, how Google structures compensation, personal information of individuals recruited by Google, specifically pages 44:2-5, 23-25; 46:1-5; 47:6-9; 103:5, 9; 104:25; 105:12, 20; 106:7; 140:4; 178:25-179:4; 179:8-18; 204:15-18, 20-21; 205:2-7; 210:2-4; 210:21-211:3; a proposed redacted version is being submitted concurrently herewith.
- h) **Exhibit DD**, excerpts from the deposition of Frank Wagner taken on March 7, 2013, portions of which contain highly sensitive and confidential details about how Google sets and structure compensation for new and current employees, Google's hiring practices and strategies, Google's counteroffer strategy, and changes in Google's compensation philosophy over time, specifically pages Ex. DD: Wagner: at 31:11-13; 32:4-9, 14-19; 32:21-33:2; 33:12-20, 25; 35:14-17, 21-23; 35:25-36:9; 37:6-11, 14-14, 17-18; 38:1-2, 6-7, 10-13; 39:21-23; 40:15-17; 47:20-48:6; 48:11-16, 18-24; 49:19-23;

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51:19, 22-23; 52:2, 5-10, 11-15, 17-25; 56:17-57:8; 57:10-13, 18-20; 61:21-62:4; 62:6-8, 12-14, 23-24; 63:1, 12-19; 63:25-64:9; 64:12-13, 20-21; 64:23-65:2; 65:5-19, 22-24; 66:1-4, 7-8, 12-15, 18, 20-25; 75:11-21; 76:7-11; 132:17-19; 133:9-12; 134:7-15; 135:14-18; 136:1-9; 137:6-8; 139:6, 10-16; 159:10-18; 160:12-21; 170:15-19; 172:4-7, 9, 18-24; 209:4-7, 12-15; 210:3-10, 12-16; 211:9-11; 213:16-17, 20-25; 215:1-2, 5-8, 11, 13-14; 216:5-10, 13-24; 217:23-25; 223:4-6; a proposed redacted version is being submitted concurrently herewith.

- i) **Exhibit JJ**, excerpts from the deposition of Paul Otellini taken on January 29, 2013, portions of which contain highly sensitive and confidential details of how Google structures compensation, Google's counteroffer strategy, Google's hiring data, and personal information of an individual recruited by Google, specifically pages 29:1-4, 9-14, 17; 30:3-12, 17-21; 158:15; 215:1-4; 216:3, 14-15; 218:1-11, 19-21; 219:3-6, 15-25; 220:10-11, 13-18; 221:5-10; 224:1-7, 10-12; 225:7, 9-10, 21-24; 226:3-4, 6-8; a proposed redacted version is being submitted concurrently herewith.
- **Exhibit LL**, excerpts from the deposition of William Campbell taken on February 5, 2013, portions of which contain highly sensitive and confidential details about components of Google's compensation program and personal information of an individual recruited by Google, specifically pages 141:3-8, 10-13, 20; a proposed redacted version is being submitted concurrently herewith.
- k) **Exhibit DDD**, excerpts from the deposition of Elizabeth Becker, Ph.D taken on December 10, 2013, portions of which contain highly sensitive and confidential details about components of Google's compensation, specifically page 185:8-9; a proposed redacted version is being submitted concurrently herewith.
- 1) **Exhibit HHH**, excerpts from the deposition of Kathryn Shaw, Ph.D taken on July 3, 2013, portions of which contain highly sensitive and confidential details of how Google structures its compensation and shifts in Google's compensation philosophy over time, specifically pages 167:18-19; 168:1, 3, 6; a proposed redacted version is being submitted concurrently herewith.

- m) **Exhibit JJJ**, excerpts from the deposition of Lauren Stiroh, Ph.D taken on December 9, 2013, portions of which contain highly sensitive and confidential details about how Google sets its compensation and its retention strategies, specifically page: 311:13, 23; a proposed redacted version is being submitted concurrently herewith.
- n) **Exhibit KKK**, excerpts from the deposition of Eric L. Talley, J.D., Ph.D taken on December 8, 2013, portions of which contain highly sensitive and confidential details of business collaborations between Google and its partners, including specific terms in the agreements and Google's employment data, specifically pages 216:19; 217:1-3, 12-14; 218:24-219:2; 219:4; 242:3-5; a proposed redacted version is being submitted concurrently herewith.
- o) **Exhibit PPP**, excerpts from the deposition of Kevin Hallock taken on June 7, 2013, portions of which contain highly sensitive and confidential details of a Google's compensation system and strategies, specifically pages: 100:18-19; 101:2, 5-6; 102:17-18, 21, 23-25; a proposed redacted version is being submitted concurrently herewith.
- p) **Exhibit 172**, a presentation, portions of which contain highly sensitive and confidential charts and other confidential details relating to Google's hiring and recruiting data and recruiting strategies; a proposed redacted version is being submitted concurrently herewith.
- q) **Exhibit 173**, a Google document, portions of which contain highly sensitive and confidential data and analyses relating to Google's compensation, recruiting, and employee retention practices; a proposed redacted version is being submitted concurrently herewith.
- r) **Exhibit 175**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.

- s) **Exhibit 176**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- t) **Exhibit 190**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- u) **Exhibit 192**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- v) **Exhibit 200**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- w) **Exhibit 201**, an e-mail chain, portions of which contain highly sensitive and confidential details relating to Google's recruitment and hiring of employees from a competitor; a proposed redacted version is being submitted concurrently herewith.
- x) **Exhibit 204**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- y) **Exhibit 278**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- z) **Exhibit 279**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- aa) **Exhibit 389,** a Google document, portions of which contain highly sensitive and confidential details of Google's compensation philosophy and employee retention strategies; a proposed redacted version is being submitted concurrently herewith.

- bb) **Exhibit 471**, an e-mail chain, portions of which contain highly sensitive and confidential details of Google's recruiting practices, including other companies from which Google was recruiting; a proposed redacted version is being submitted concurrently herewith.
- cc) **Exhibit 472**, an e-mail chain, portions of which contain highly sensitive and confidential details of Google's counteroffer and compensation strategies; a proposed redacted version is being submitted concurrently herewith.
- dd) **Exhibit 608**, an e-mail chain, portions of which contain highly sensitive and confidential details about Google's strategies relating to counteroffers; a proposed redacted version is being submitted concurrently herewith.
- ee) **Exhibit 614**, an e-mail chain, portions of which contain highly sensitive and confidential details of discussions within Google about its policies relating to counteroffers; a proposed redacted version is being submitted concurrently herewith.
- ff) **Exhibit 616**, an e-mail chain, portions of which contain highly sensitive and confidential details about Google's recruiting practices and compensation policies, including compensation data for an individual employee; a proposed redacted version is being submitted concurrently herewith.
- gg) **Exhibit 621**, an e-mail chain, portions of which contain highly sensitive and confidential details about Google's compensation practices; a proposed redacted version is being submitted concurrently herewith.
- hh) **Exhibit 626**, an e-mail chain, portions of which contain highly sensitive and confidential details of Google's recruiting strategies; a proposed redacted version is being submitted concurrently herewith.
- ii) **Exhibit 635**, an e-mail chain, portions of which contain highly sensitive and confidential data relating to Google recruiting and hiring employees from other companies; a proposed redacted version is being submitted concurrently herewith.

- jj) **Exhibit 648**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- kk) **Exhibit 650**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- ll) **Exhibit 653**, an e-mail chain, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- mm) **Exhibit 660**, an e-mail chain, portions of which contain highly sensitive and confidential details about components of Google's compensation practices; a proposed redacted version is being submitted concurrently herewith.
- nn) **Exhibit 666**, an e-mail chain, portions of which contain confidential personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- oo) **Exhibit 667**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- pp) **Exhibit 668**, an e-mail chain, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.
- qq) **Exhibit 674**, an e-mail chain, portions of which contain highly sensitive and confidential details of product strategies, business collaborations, and practices for compensating and promoting employees; a proposed redacted version is being submitted concurrently herewith.
- rr) **Exhibit 872**, an e-mail, portions of which contain personally identifying information; a proposed redacted version is being submitted concurrently herewith.

- ss) **Exhibit 1600**, several charts, portions of which contain highly sensitive and confidential details about how Google structures compensation for both incoming and current employees; a proposed redacted version is being submitted concurrently herewith.
- tt) **Exhibit 1606**, a presentation, portions of which contain highly sensitive and confidential details of how Google structures its compensation; a proposed redacted version is being submitted concurrently herewith.
- uu) **Exhibit 1609**, a presentation, portions of which contain highly sensitive and confidential details about how Google sets and structures compensation; a proposed redacted version is being submitted concurrently herewith.
- vv) **Exhibit 1613**, an e-mail chain, portions of which contain highly sensitive and confidential details of how Google structures compensation; a proposed redacted version is being submitted concurrently herewith.
- ww) **Exhibit 1618**, an e-mail chain with an attached document, portions of which contain highly sensitive and confidential details of Google's compensation philosophy and how it structures compensation; a proposed redacted version is being submitted concurrently herewith.
- xx) **Exhibit 1625**, a Google document, portions of which contain highly sensitive and confidential details about a proposed change in how Google sets and structures compensation; a proposed redacted version is being submitted concurrently herewith.
- yy) **Exhibit 1629**, an e-mail, portions of which contain highly sensitive and confidential details about costs associated with a component of Google's compensation program; a proposed redacted version is being submitted concurrently herewith.
- zz) **Exhibit 1741**, a Google document, portions of which contain highly sensitive and confidential details about Google hiring policies and protocols and how Google structures compensation for new employees; a proposed redacted version is being submitted concurrently herewith.

- aaa) **Exhibit 1753**, an e-mail chain, portions of which contain highly sensitive and confidential details about Google's recruiting strategies and practices; a proposed redacted version is being submitted concurrently herewith.
- bbb) **Exhibit 2249**, an e-mail chain, portions of which contain highly sensitive and highly confidential details about business collaborations and negotiations between Apple and Google; a proposed redacted version is being submitted concurrently herewith.
- ccc) **Exhibit 2262**, an e-mail chain, portions of which contain highly sensitive and highly confidential details about business collaborations and negotiations between Apple and Google; a proposed redacted version is being submitted concurrently herewith.
- ddd) **Exhibit 2362**, a business contract between Intuit and Google, portions of which contain highly sensitive and highly confidential details of business collaborations between Intuit and Google; a proposed redacted version is being submitted concurrently herewith.
- eee) **Exhibit 2364**, a business contract between Intuit and Google, portions of which contain highly sensitive and highly confidential details of business collaborations between Intuit and Google; a proposed redacted version is being submitted concurrently herewith.
- fff) **Exhibit 2366**, a business contract between Intuit and Google, portions of which contain highly sensitive and highly confidential details of business collaborations between Intuit and Google; a proposed redacted version is being submitted concurrently herewith.
- ggg) **Exhibit 2422**, an e-mail chain, portions of which contain highly sensitive and confidential details about how Google structures employee compensation for several positions within the company; a proposed redacted version is being submitted concurrently herewith.
- hhh) **Exhibit 2425**, a chart, portions of which contain highly sensitive and confidential data revealing how Google structures employee compensation; a proposed redacted version is being submitted concurrently herewith.

1	ggg) Exhibit 2426, a Google document, portions of which contain highly
2	sensitive and confidential details about how Google structures executive compensation
3	and bonuses; a proposed redacted version is being submitted concurrently herewith.
4	Google's Confidential Information in Exhibits to the Evans Declaration
5	29. Google requests to seal discrete portions of the following exhibits attached to the
6	Evans Declaration (proposed redacted versions submitted herewith):
7	a) <b>Exhibit 1</b> , excerpts from the deposition of Eric Schmidt taken on
8	February 20, 2013, portions of which contain personal identifying information an
9	individual recruited by Google, specifically Page 165:2.
10	30. Based on the declarations submitted by Frank Wagner (ECF Nos. 201, 221, 261)
11	and Omid Kordestani (ECF No. 666), the information identified in Paragraphs 6-29 above is
12	highly confidential and highly sensitive commercial information, from which Google derives
13	economic benefit by maintaining its confidentiality. Google does not disclose this information to
14	its competitors, customers or the general public. Id. Public disclosure of this information would
15	likely result in competitive harm to Google by giving third parties, including its competitors,
16	direct insight into confidential and sensitive aspects of Google's internal decision-making
17	processes and business strategy related to employee compensation and recruiting and into
18	contracts related to Google's business collaborations. Id.
19	I declare under penalty of perjury under the laws of the United States that the foregoing is
20	true and correct.
21	Executed on April 10, 2014 in Palo Alto, California. /s/ Anne M. Selin
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